

### FORWARD LOOKING STATMENT



These slides and any accompanying oral presentation contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other Federal securities laws. These forward-looking statements are identified by the use of words such as "believe," "expect," "prepare," "anticipate," "target," "launch," and "create," or similar expressions including statements about commercial operations, technology progress, growth and future financial performance of The OLB Group, Inc. and its subsidiaries (the "Company"). Forward-looking statements in this presentation are subject to certain risks and uncertainties inherent in the Company's business that could cause actual results to vary, including such risks that the Company's security applications may be insufficient; the Company's ability to adapt to rapid technological change; adverse effects on the Company's relationships with automated clearing houses, bank sponsors and credit card associations; the Company's ability to comply with federal or state regulations; the Company's exposure to credit risks, data breaches, fraud or software failures, and other risks detailed from time to time in the Company's filings with the Securities and Exchange Commission including its Registration Statement on Form S-1 (file No.333-23268) initially filed with the Securities and Exchange Commission on June 26, 2019, as amended. One or more of these factors may have affected, and in the future could affect, the Company's businesses and financial results and could cause actual results to differ materially from plans and projections. All forward-looking statements made in this release are based on information presently available to the Company's management as of the date of this presentation and speaks only as of the date on which it is made. The Company disclaims any obligation to update these forward-looking statements, except as required by law. This presentation contains statistics and other data that has been obtained from or compiled from information made available by third parties service providers. The Company has not independently verified such statistics or data. The information presented in this presentation is as of August 12, 2021, unless indicated otherwise.



















# CORE

# **CORE** Integrated Products & Services

#### **PRODUCTS**

**PLATFORM** 





Cloud-based business management platform that provides Omni Commerce Solutions

- onLine
- inStore
- onMobile

PAYMENT GATEWAY





Payment gateway and virtual terminal with proprietary business management tools

- Certified By Visa/MC
- Level II and
- Level III

**PLATFORM** 





Platform to raise capital for Issuers and broker dealers

- Debt
- Equity
- Donations
- · Peer 2 Peer lending

MERCHANT SERVICES



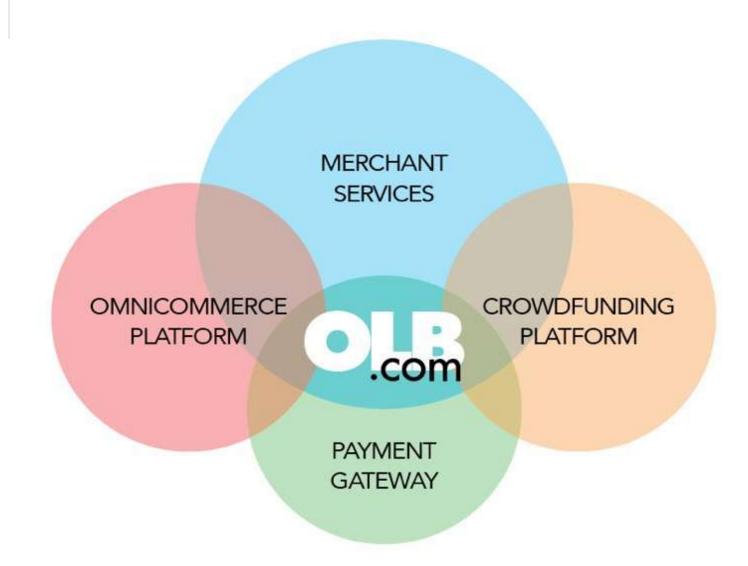


- Underwriting
- Risk Monitoring
- Customer Support
- Sales Force
- Merchant Boarding
- Residual Payments



# PRODUCTS & SERVICES

# Synergies





# PLATFORM OMNIcommerce



#### **APP FEATURES**

PayFac-Split Pay Cloud Billing eCommerce Retail Omni Commerce Restaurants Appointment Setup Facebook eCommerce Buy Button Social Media School Project Funding Seed-to-Sale



**PCI** Compliance

**EMV Integration** 



### PAYMENT GATEWAY

# Proprietary solution

- Customizable payment gateway
- Virtual terminal with proprietary business management tools
- Integrated with all our applications
- Certified for Level II and Level III
- Listed on Visa and MasterCard sites.

Enables merchants to reduce transaction costs by removing the need for a third-party payment gateway.





### MERCHANT SERVICES

### Features



#### Sales channels

- Independent Sales Organizations (ISOs),
- Direct sales
- Independent Software Vendors ("ISVs")
- Agent banks/Credit Unions

#### **FEATURES**

- 1. MERCHANT BOARDING online system
- 2. UNDERWRITING department
- 3. RISK MANAGEMENT team
- 4. CUSTOMER SUPPORT team
- 5. SALES AGENTS support system
- 6. RESIDUAL PAYMENTS accounting team



## STRUCTURE

# Synergies



2 new wholly owned subsidiaries under OLB Group



Power fees waived

**NEW PRODUCTS** 

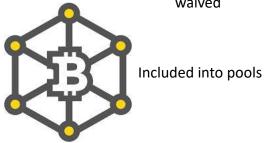
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# **OLB**it.com











Direct purchase



### **FINANCIALS**

The OLB Group, Inc. and Subsidiaries Consolidated Statements of Operations

About Non-GAAP Measures The Company reports its financial results in compliance with U.S. generally accepted accounting principles ("GAAP"), but also provides additional non-GAAP measures of its operating results. The Company defines EBITDA as operating income (loss), before interest, taxes, depreciation and amortization. The Company defines adjusted EBITDA as EBITDA, as defined above, plus non-cash stock option expenses and certain nonrecurring items, such as costs incurred with completing acquisitions. These measures may not be comparable to similarly titled measures reported by other companies. Management believes the use of EBITDA and adjusted EBITDA is appropriate to enhance the understanding by the Company's investors of its historical performance through use of a metric that seeks to normalize earnings.

	For Three Mo	onths Ended	For Six Months Ended
_	June	e 30,	June 30,
	2021	2020	2021 2020
Total revenue	2,833,572	2,000,035	5,059,976 4,614,028
Total operating expenses	3,499,719	2,195,905	6,709,257 5,035,087
Loss from operations	(666,147)	(195,870)	(1,649,281) (421,059)
Total other expense	11	-314,539	-116,712 -631,557
Net Loss	(666,136)	(510,409)	(1,765,993) (1,052,616)
Amortization and Depreciation exper	215,903	203,215	431,807 406,429
Interest expense	-	314,745	116,736 632,186
EBITDA	-450,233	7,551	-1,217,450 -14,001
Stock Based Compensation expense	79,477	74,596	153,488 149,192
One Time Accruals		244,000	244,000
Adjusted EBITDA	(370,756)	326,147	(1,063,962) 379,191



## INDUSTRY 2021 COMPS

08/12/2021

		Symbol	Company Name	Last Price	Price/Sales	Market Cap	EBITDA
	PAYMENTS		The OLD Community	F 02	4.41	41 40014	605 607
		OLB	The OLB Group, Inc.	5.82	4.41	41.408M	-685,687
		SHOP	Shopify Inc.	1,500.88	48.56	187.125B	531.63M
		LSPD	Lightspeed Commerce Inc.	94.70	42.07	12.68B	-95.377M
		BIGC	BigCommerce Holdings, Inc.	61.98	24.98	4.46B	-40.722M
		☐ sQ	Square, Inc.	269.42	7.78	123.924B	433.271M
		FOUR	Shift4 Payments, Inc.	85.33	6.97	7.079B	47.7M
		☐ IIIV	i3 Verticals, Inc.	29.15	4.90	938.708M	21.695M
		☐ PAYA	Paya Holdings Inc.	10.04	5.68	1.279B	48.705M
		GBOX	GreenBox POS	8.76	28.92	378.445M	-13.326M
		☐ NEWT	Newtek Business Services Corp.	26.85	5.97	602.81M	52.695M
	CRYPTO MINING			-			
		RIOT	Riot Blockchain, Inc.	36.39	105.99	3.486B	8.536M
		MARA	Marathon Digital Holdings, Inc.	33.32	256.45	3.313B	-51.652M
		BITF	Bitfarms Ltd.	6.39	17.19	926.673M	22.561M



# **KEY MANAGEMENT**















