



New York | Atlanta

Nasdaq CM OLB

FORWARD LOOKING STATMENT



These slides and any accompanying oral presentation contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other Federal securities laws. These forward-looking statements are identified by the use of words such as "believe," "expect," "prepare," "anticipate," "target," "launch," and "create," or similar expressions including statements about commercial operations, technology progress, growth and future financial performance of The OLB Group, Inc. and its subsidiaries (the "Company"). Forward-looking statements in this presentation are subject to certain risks and uncertainties inherent in the Company's business that could cause actual results to vary, including such risks that the Company's security applications may be insufficient; the Company's ability to adapt to rapid technological change; adverse effects on the Company's relationships with automated clearing houses, bank sponsors and credit card associations; the Company's ability to comply with federal or state regulations; the Company's exposure to credit risks, data breaches, fraud or software failures, and other risks detailed from time to time in the Company's filings with the Securities and Exchange Commission including its Registration Statement on Form S-1 (file No.333-23268) initially filed with the Securities and Exchange Commission on June 26, 2019, as amended. One or more of these factors may have affected, and in the future could affect, the Company's businesses and financial results and could cause actual results to differ materially from plans and projections. All forward-looking statements made in this release are based on information presently available to the Company's management as of the date of this presentation and speaks only as of the date on which it is made. The Company disclaims any obligation to update these forward-looking statements, except as required by law. This presentation contains statistics and other data that has been obtained from or compiled from information made available by third parties service providers. The Company has not independently verified such statistics or data. The information presented in this presentation is as of November 16,2020 unless indicated otherwise.



















2,000+

MERCHANTS ON OUR GATEWAY

130+

INDUSTRY TYPES

500 SELLING IN ALL STATES





WHO WE ARE? A Suite of FinTech Products & Payment Facilitator

seek to Improve
merchant's
profitability and
efficiency by fitting
the right tools and
services to their
verticals





INDUSTRIES WE SERVICE

Snack and Nonalcoholic
Beverage Bars | Amusement
and Recreation Industries |
Automotive Repair | Health and
Personal Care Stores | Specialty
Food Stores | Formal Wear and
Costume Rental | Restaurants
| Bars & Taverns | Ambulatory
| Health Care Services
| Offices of Lawyers





CORE

CORE Integrated Products & Services

PRODUCTS

PLATFORM





Cloud-based business management platform that provides Omni Commerce Solutions

- onLine
- inStore
- onMobile

PAYMENT GATEWAY





Payment gateway and virtual terminal with proprietary business management tools

- Certified By Visa/MC
- Level II and
- Level III

PLATFORM





Platform to raise capital for Issuers and broker dealers

- Debt
- Equity
- Donations
- · Peer 2 Peer lending

MERCHANT SERVICES





- Underwriting
- Risk Monitoring
- Customer Support
- Sales Force
- Merchant Boarding
- Residual Payments



PRODUCTS & SERVICES

Synergies



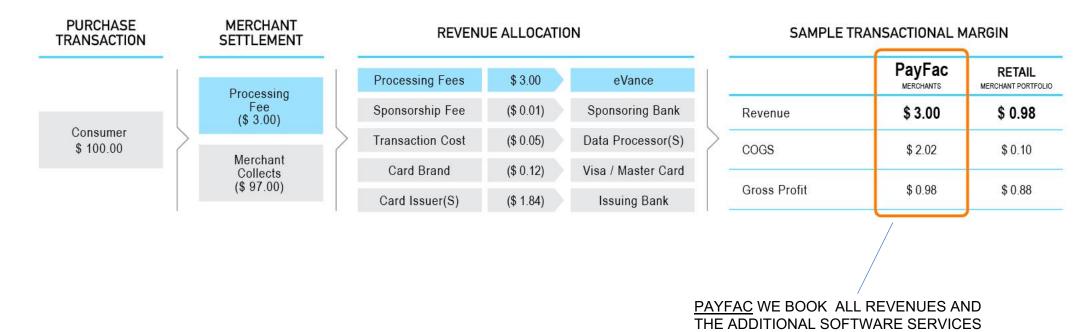




PAYMENT Business Flow



GROSS vs NET Revenue recognition demonstration



MARKET SHIFT

MARKET To OMNIcommerce

Benefits of OMNIcommerce

- 1) Affordable price
- 2) Robust marketing tools
- 3) Full customization
- 4) High-end Security

OLD



Providing just payment with no history or any data analytics and no access through any other device.



NEW

Contactless Payment plus order history and analytics on all devices.



PLATFORM | OMNIcommerce



APP FEATURES

Cloud Billing PayFac-Split Pay eCommerce Retail Omni Commerce Restaurants Appointment Setup Facebook eCommerce Buy Button Social Media School Project Funding Seed-to-Sale





EMV Integration

PCI Compliance



MARKET PRICE

Cloud-Based products





	Average Market				
SaaS Products	Price Ra	Price Range/Monthly			
Web-Site Builder	\$19.00	-	\$250.00		
Marketing Tools	\$49.00	-	\$149.00		
POS System	\$49.00	-	\$250.00		
Gift & Loyalty Cards	\$35.00	-	\$70.00		
Payment Gateway	\$15.00	-	\$50.00		
All Products Combined	\$167.00	-	\$769.00		
OLB Bundled Price	\$99.00	-	\$199.00		

Affordable Price





PAYMENT GATEWAY

Proprietary solution

- Customizable payment gateway
- Virtual terminal with proprietary business management tools
- Integrated with all our applications
- Certified for Level II and Level III
- Listed on Visa and MasterCard sites.

Enables merchants to reduce transaction costs by removing the need for a third-party payment gateway.





MERCHANT SERVICES

Features



Sales channels

- Independent Sales Organizations (ISOs),
- Direct sales
- Independent Software Vendors ("ISVs")
- Agent banks/Credit Unions

FEATURES

- 1. MERCHANT BOARDING online system
- 2. UNDERWRITING department
- 3. RISK MANAGEMENT team
- 4. CUSTOMER SUPPORT team
- 5. SALES AGENTS support system
- 6. RESIDUAL PAYMENTS accounting team



CROWD FUNDING PLATFORM

For capital raise

• \$1MM -\$50MM

Including securities

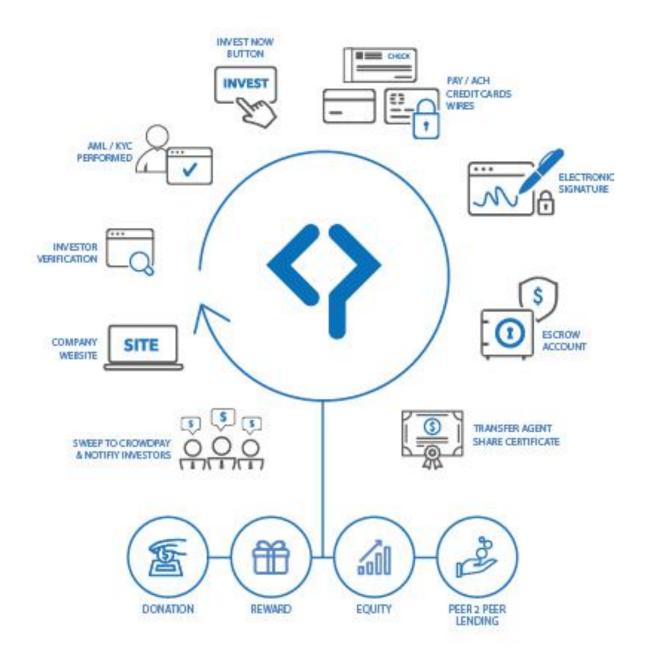
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- Reg CF
- Reg A+
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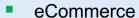








INTEGRATED PRODUCTS



- Retail
- Restaurants
- Cloud Billing
- OmniCommerce
- PayFac
- Facebook Commerce
- EMV Integration
- PCI Compliance
- Buy Button Social Media
- School Project Funding
- Appointment Setting

8,500
MERCHANTS
NATIONWIDE

23,500,000



eVANCE

EXPECTED INCREASE IN REVENUE & PROFIT

























































ACQUISITION STRATEGY

Purchase merchants' base companies for under \$10,000 merchants not on the radar screen of the big processors.

Acquire portfolios of merchants which produce average revenue of \$150 monthly from SMB's.

Integrate OLB's cloud-based applications and services to increase the revenue and improve profitability of each merchant.

Based on past conversion rates, OLB anticipates the conversion of 25% of acquired merchants into cloud-based merchants

Company strategy to acquire low-tech merchants at average price of \$3,000-\$5,000/per merchant and enhance their enterprise value by incorporating OLB's technologies.





In-house sales and marketing acquisition cost estimated at \$500-\$750 /per merchant.

Sales Reps – Paid on commissions and residuals.

Agent Banks- Small Banks to send referrals and receive as a split of the merchant revenues.



FINANCIALS

The OLB Group, Inc. and Subsidiaries Consolidated Statements of Operations

About Non-GAAP Measures The Company reports its financial results in compliance with U.S. generally accepted accounting principles ("GAAP"), but also provides additional non-GAAP measures of its operating results. The Company defines EBITDA as operating income (loss), before interest, taxes, depreciation and amortization. The Company defines adjusted EBITDA as EBITDA, as defined above, plus non-cash stock option expenses and certain nonrecurring items, such as costs incurred with completing acquisitions. These measures may not be comparable to similarly titled measures reported by other companies. Management believes the use of EBITDA and adjusted EBITDA is appropriate to enhance the understanding by the Company's investors of its historical performance through use of a metric that seeks to normalize earnings.

	For The Three Months Ended September 30,		For the Nine Months Ended September 30,		
	2020	2019	2020	2019	
Total revenue	2,308,037	2,477,432	6,922,065	7,650,266	
Total operating expenses	2,733,459	2,562,562	7,768,546	8,003,574	
Loss from operations	-425,422	-85,130	-846,481	-353,308	
Total other expense	-231,936	-316,729	-863,493	-928,334	
Net Loss	-657,358	-401,859	-1,709,974	-1,281,642	
Amortization and depreciation	200,808	210,150	616,813	632,652	
Interest expense	233,211	316,389	865,397	929,143	
EBITDA	-424,147	124,680	-227,764	280,153	
Stock based compensation	236,320	66,262	385,512	132,525	
Adjusted EBITDA	-187,827	190,942	157,748	412,678	



INDUSTRY IPO's IN 2020 COMPS & NEWS

Symbol	Company Name	Last Price	Price/Sales	Market Cap	Shares Out	EBITDA
OLB	The OLB Group, Inc.	3.8000	2.45	23.408M	5.412M	274,424
BIGC	BigCommerce Holdings, Inc.	66.79	32.29	4.529B	62.756M	-31.455M
FOUR	Shift4 Payments, Inc.	59.35	6.27	4.75B	30.023M	-12.2M
PAYA	Paya, Inc.	10.63	-	1.235B	116.202M	i s .
BILL	Bill.com Holdings, Inc.	95.24	45.84	7.73B	81.165M	-37.499M

11/13/2020



INVESTMENT HIGHLIGHTS

Established operational foundation that generated \$9.7 million in trailing 12-month revenue.

Recently up-listed to NASDAQ with initial research analyst reports anticipated

Acquisition of DoubleBeam in May, 2020 added 12 Million in annual transaction volume

Capital Raise of \$6.45 Million provides capital for acquisition strategy

Pandemic has accelerated growth in eCommerce

Increase in number of bricks and mortar merchants emphasizing Commerce component of business plans



KEY MANAGEMENT



- 25 plus years of ecommerce software and development experience
- Developed eCommerce solutions for Fortune 500 and 1000 companies
- Established ecommerce platform for AT&T employees wholesale shopping. This platform included 180,000 AT&T employees
- Developed and maintained extranet/intranet infrastructure that provided advertising services to 50 of the top financial institutions for Doremus, an Omnicom Communication subsidiary



Patrick Smith
VP Finance and Operations

- 20 plus years of finance, accounting, operational and business development experience in the merchant services industry
- Experience working with large sales organizations in payments industry such as Cynergy Data, an ISO with over 75,000 merchants
- Worked with Pay by Touch, a biometric payments start up. Part of finance team that raised over \$300m in capital funding
- Concord EFS, responsibilities included internal audit, financial analyst and VP/ Controller. Worked with diligence team on several large acquisitions including the Star and EPS debit networks. Acquired by First Data in April 2004



Rachel Boulds
Chief Financial Officer

- 20 plus years of accounting experience working with public companies, including GAAP and SEC requirements
- Public filing and SEC experience
- Audit Senior for HJ & Associates, LLC
- Employed by Walt Disney's GO.com as an ecommerce accountant
- Worked as an ABAS associate for PWC
- Licensed CPA











